



AGENDA

Business Services Committee

John Benbow, Jr., Chairman
Katherine Bielski-Medina, Member
Julie Des Jarlais, Member
John A. Krings, President

June 6, 2022

LOCATION: East Jr. High, 311 Lincoln St., Wisconsin Rapids, WI 54494
Cafeteria

TIME: Immediately following the Educational Services Committee Meeting, but not before 6:15 p.m.

- I. Call to Order
- II. Public Comment

Persons who wish to address members of the Committee may make a statement pertaining to a specific agenda item. The Committee Chair will establish limits for speakers due to time constraints. Comments made by the public shall be civil in content and tone. Speakers bear the personal risk if comments made are defamatory, slanderous, or otherwise harmful to another individual. Please keep in mind that this is a Committee meeting of the Board open to the public, and not a public hearing.

- III. Actionable Items
 - A. WoodTrust Bank Credit Card Limit – Approval
 - B. Gaggle Renewal – Approval
 - C. Canvas Renewal – Approval
 - D. Blocksie Purchase – Approval
 - E. Classroom Sound Systems – Approval
 - F. Monitors - Approval
- IV. Updates and Reports
 - A. Purchases – Update
 - B. Senior High Parking Lot – Update
 - C. Price Changes - Update
- V. Agenda Items
- VI. Future Agenda Items

The Wisconsin open meetings law requires that the Board, or Board Committee, only take action on subject matter that is noticed on their respective agendas. Persons wishing to place items on the agenda should contact the District Office at 715-424-6701, at least seven working days prior to the meeting date for the item to be considered. The item may be referred to the appropriate committee or placed on the Board agenda as determined by the Superintendent and/or Board president.

With advance notice, efforts will be made to accommodate the needs of persons with disabilities by providing a sign language interpreter or other auxiliary aids, by calling 715-424-6701.

School Board members may attend the above Committee meeting(s) for information gathering purposes. If a quorum of Board members should appear at any of the Committee meetings, a regular School Board meeting may take place for purposes of gathering information on an item listed on one of the Committee agendas. If such a meeting should occur, the date, time, and location of the Board meeting will be that of the particular Committee as listed on the Committee agenda **however, no deliberation or action will be taken by other Committees or the full Board of Education.**



BACKGROUND

Business Services Committee

John Benbow, Jr., Chairman
Katherine Bielski-Medina, Member
Julie Des Jarlais, Member
John A. Krings, President

June 6, 2022

LOCATION: East Jr. High, 311 Lincoln St., Wisconsin Rapids, WI
Cafeteria

TIME: Immediately following the Educational Services Committee Meeting, but not before 6:15 p.m.

I. Call to Order

II. Public Comment

III. Actionable Items

A. WoodTrust Bank Credit Card Limit – Approval

The School District of Wisconsin Rapids currently has a credit card account with WoodTrust Bank with a card issued to Lincoln High School. The District is requesting an increase to the total credit limit from \$4,000.00 to \$10,000.00 on this account.

The Administration recommends increasing the total WoodTrust Lincoln High School credit card limit from \$4,000.00 to \$10,000.00.

B. Gaggle Renewal – Approval

The District has been using the Gaggle Safety Management Suite to monitor student emails and documents for inappropriate usage, signs of suicide, bullying or other behaviors that warrant immediate attention from school personnel for over 10 years. Currently the District is monitoring grades 3-12 for email and grades K-12 for documents. In addition to the Safety Management Suite, Gaggle is also used to archive and backup staff Google Drive Documents in the event of data loss from Google. The District is looking to enter a 3-year contract with Gaggle which will include a guaranteed price lock for the duration of the contract term. The contract term would start July 1, 2022 and expire June 30, 2025. This contract also allows the District to pay annually, rather than one lump sum dollar amount (see attachment A).

The Administration recommends entering a 3-year contract with Gaggle to purchase the Gaggle Safety Management Suite and Google Drive archiving for staff at an annual cost of \$27,475.00 to be funded from the annual Technology Support Budget.

C. Canvas Renewal – Approval

The District Learning Management System (LMS) contract with Canvas is up for renewal. Canvas has been used extensively at Lincoln High School and is gradually gaining usage at River Cities High School. The Curriculum and Technology Departments would like to expand the usage to include the middle school and add additional licenses to help phase in the use of Canvas over the next two years. In addition to our student usage, Canvas is also used by our staff to deliver online professional development. The District is looking to enter a 3-year contract with

Instructure to provide LMS services which will include a guaranteed price lock for the duration of the contract term and not increase above the 5% annual increase built into the contract. The contract term would start July 1, 2022 and expire June 30, 2025. This contract also allows the District to pay annually, rather than one lump sum dollar amount if we choose to do so (see attachment B).

The Administration recommends entering a 3-year contract with Instructure to provide the Canvas LMS and Canvas Studio for a total cost of \$97,620.00 to be funded with the ESSER III budget.

D. Blocksie Purchase – Approval

The District is currently using the Blocksie Classroom Management tool to help teachers manage Chromebook usage in their classrooms. This tool allows teachers the ability to lock Chromebooks, push out websites, manage student real time usage and much more. In addition to the Classroom Management tool, Blocksie also has a robust Web Content Filtering solution for off-site web content filtering, a parent portal and a lost and missing device portal. Currently we use Securly to provide these services however, the Technology Support Department and the Instructional Technology Committee is recommending moving from Securly to Blocksie for this service. When combined, the tools available in Blocksie will give teachers and Administrators great visibility into what students are doing online and allow for greater flexibility in blocking students from accessing websites. While it will be a significant change for many, we believe having all the tools within one program, Blocksie, will benefit everyone (see attachment C).

The Administration recommends entering a 3-year contract with Blocksie to purchase Blocksie Manager - Education at an annual cost of \$22,500.00 to be funded with the Annual Technology Support Budget.

E. Classroom Sound System - Purchase

As the District continues to update sound systems throughout elementary classrooms and the middle school, there is a need for an additional 120 Audio Enhancements Sentinel Classroom sound systems to complete the project. The Districts preferred vendor for this project is Bluum, formerly Tierney Brothers.

The Administration recommends the purchase of 120 Audio Enhancements Sentinel Classroom Sound Systems from Bluum for a total cost of \$140,500.00 to be funded from the 2022-23 Technology Referendum Budget (see attachment D).

F. Monitors – Approval

The current computer monitors throughout the District are having high failure rates and replacement monitors are needed. In order to ensure monitors are available, the Technology Support Department is recommending a purchase of 200 BenQ monitors from SHI. These monitors will be used in the computer labs at Lincoln and WRAMS, and any monitors that are still usable in those locations will be used to replace failing monitors in other locations (see attachment E).

The Administration recommends the purchase of 200 BenQ 24” monitors from SHI for a total cost of \$35,998.00 to be funded from the 2022-23 Technology Referendum Budget.

IV. Updates and Reports

A. Purchases – Update

Copies of the following invoices, bid specs, and purchase orders will be reviewed:

- Jeff Cegielski Concrete - \$10,320.00 - Concrete Around Discus Pad SH - B&G Budget
- Miron - \$1,249,585.19 - Pay App 03 - LHS Referendum Boys & Girls Club - \$55,000.00
- Miron - \$77,053.43 Pay App 1 - LHS Referendum
- Miron - \$655,709.84 - Pay App 2 - LHS Referendum
- Nearpod Inc - \$15,812.00 - PO #22028969 - Common School Library Funds
- PRA - \$46,277.84 – May Invoices – Referendum
- Ron's Refrigeration - \$24,453.00 – EJHS Library Air Conditioning - ESSER 3
- Schulists Custom Cabinets - \$24,668.00 - PO 22002872 - B&G Budget
- Schulists Custom Cabinets - \$38,717.00 - PO #22002875 - SH Budget
- Sprinturf - \$75,582.36 - Pay App #3 – Quadplex
- Sprinturf - \$90,156.37 - Pay App #4 Quadplex
- Sprinturf - \$377,110.44 - Pay App #2 – Quadplex
- TJ's Auto & Collision Center, INC. - \$15,578.50 - Vehicle - B&G Budget
- Team Sporting Goods - \$13,769.10 - PO # 22002853 – Quadplex
- Wausau Tile - \$10,674.49 - PO # 22002837 - Quadplex

B. Lincoln High School Parking Lot – Update

The total cost to complete the Lincoln High School parking lot will be \$1,352,967.55. Of this amount \$1,168,907.00 will come from the April 2021 Referendum Capital Maintenance Budget and \$184,061.00 will come from the Senior High Contingency Fund. The costs of this project could increase if unexpected costs occur, for example unsuitable soils. If the project exceeds the above cost, additional funds will come from the Senior High Contingency Fund. The current remaining Senior High Contingency Fund is estimated to be \$392,093.

C. Price Changes – Update

Many of the Technology and Buildings and Grounds quotes that we have been receiving are honoring the quote for 15-30 days. This short time line does not allow for the regular School Board approval process. We will make our best attempt to follow the regular School Board approval timeline: however, from time to time the Administration may need to provide the Business Services Committee with a purchase update versus an actionable item to lock in a specific cost.

V. Agenda Items

Committee members will be asked which agenda items from the Committee meeting will be placed on the consent agenda for the regular Board of Education meeting.

VI. Future Agenda Items

Annual Budget Hearing will take place on Wednesday, June 29, 2022 at 6:00 pm.



Gaggle.Net, Inc.
5050 Quorum Drive, Suite 700
Dallas, TX 75254
800-288-7750
www.gaggle.net

CONTRACT FOR SERVICES

Contract Number: Q-114618

This contract by and between Gaggle.Net, Inc. (Gaggle) and Wisconsin Rapids Public Schools - Wisconsin Rapids WI (Customer) for good and valuable consideration as set forth hereby agree and contract as follows:

1. Services Provided by Gaggle

Gaggle shall provide the Customer with services pursuant to the purchasing arrangement with for the duration of the contract term unless the service changes. In the event of change of services, the term of this agreement remains the same however pricing may vary. Gaggle will notify the Customer of any resulting changes in pricing prior to increase and service change.

2. Contract Term Service

Commencement Date: 7/1/2022
Service End Date: 6/30/2023
Contract End Date: 6/30/2025

3. Services and Payment

Full annual payment is due and payable upon receipt of invoice. Customer is responsible for any and all taxes associated with services. If Customer wishes to begin installation before the contract term start date, Customer may be required to pay a pro-rated cost for early started services. Gaggle will notify the Customer of any charges prior to the early commencement of services.

This agreement provides for fixed pricing over the term of contract. The parties recognize that the number of accounts may vary over the term of the contract. No amendment to pricing shall take place unless the number of active accounts varies by more than 20% from the original contract numbers.

Pricing described in this contract may be reviewed and adjusted annually to reflect changes in the Producer Price Index published by the United States Bureau of Labor Statistics.

4. Incorporation by Reference

Upon the commencement of service; Gaggle's applicable Quote, Invoice, Terms of Service, Service Level Agreement, Privacy Policy, Student Data Privacy Notice, along with future engagements and renewals of service; are hereby acknowledged and incorporated by reference.

We respectfully require a signed contract on file before the start of any services.

NOTE:

Authorized Representative of Gaggle

Authorized Representative for Wisconsin Rapids Public Schools - Wisconsin Rapids WI

Date

Date

Gaggle Quote Number: Q-114618

DESCRIPTION	LINK	NOTES	QUANTITY	UNIT PRICE	DISCOUNT	NET UNIT PRICE	NET TOTAL
Archiving Drive - Google - Staff	Learn More		1,085	\$5.00	\$0.00	\$5.00	\$5,425.00
Gaggle Safety Management - Google - Student	Learn More	Email and Drive	4,410	\$6.00	\$1.00	\$5.00	\$22,050.00
TOTAL:							\$27,475.00



Services Order Form

Order #: Q-236179-1
Date: 2022-05-20
Offer Valid Through: 2022-06-15

6330 South 3000 East, Suite 700, Salt Lake City, UT 84121, United States

Order Form For Wisconsin Rapids School District

Address: 510 PEACH ST
City: WISCONSIN RAPIDS
State/Province: Wisconsin
Zip/Postal Code: 54494
Country: United States

Order Information
Billing Frequency: Annual Upfront
Payment Terms: Net 30

Billing Contact

Primary Contact

Name:
Email:
Phone:

Name: Phil Bickelhaupt
Email: phillip.bickelhaupt@wrps.net
Phone: +1 715 424 6715

Billing Frequency Term:

Non-Recurring items will be invoiced upon signing. Recurring items will be invoiced 30 days prior to the annual start date.

Table with 7 columns: Description, Start Date, End Date, Metric, Qty, Price, Amount. Rows include Canvas Cloud Subscription, Studio Cloud Subscription, Recurring Sub-Total, and Year 1 Total.

Table with 7 columns: Description, Start Date, End Date, Metric, Qty, Price, Amount. Rows include Canvas Cloud Subscription, Studio Cloud Subscription, Recurring Sub-Total, and Year 2 Total.

Year 3

Description	Start Date	End Date	Metric	Qty	Price	Amount
Canvas Cloud Subscription	2024-07-01	2025-06-30	User	3,000	USD 9.06	USD 27,180.00
Studio Cloud Subscription	2024-07-01	2025-06-30	User	3,000	USD 2.32	USD 6,960.00
Recurring Sub-Total						USD 34,140.00
Year 3 Total						USD 34,140.00
Grand Total:						USD 97,620.00

Metrics and Descriptions:

User: User Metric reflects the maximum number of individuals authorized by the Customer to access and/or use the Service and Customer has paid for such access and/or use.

In the event Customer enables access to the Service to more Users over a given contract year than are allocated to such contract year as set forth above, then Instructure reserves the right, in its sole discretion, to invoice the Customer for such additional number of Users. In addition, the User fees set forth above are based on the assumption that Customer's Users will use the Service commensurate with the average usage patterns of users across Instructure's user base in the aggregate (such average usage being referred to herein as "Typical Use") and do not account for usage of the Service by Customer's Users beyond such Typical Use. To the extent the Users' usage of the Service, in the aggregate, exceeds the Typical Use at any given time, Instructure reserves the right, in its sole discretion, to increase the fees by an amount proportional to such excess usage. In the event Instructure increases the fees pursuant to this paragraph, Instructure shall send an invoice to Customer for the applicable increase along with documentation evidencing the additional usage of or additional Users who have access to the Service giving rise to such fee increase. Any invoice sent pursuant to the foregoing shall be due and payable within 30 days of receipt.

Product	Description
Canvas LMS Cloud Subscription	Storage included in the annual subscription fee is (i) Unlimited files and database storage, and (ii) 500 MB per (FTE/User/Enrollment/Seat) multimedia storage. Additional multimedia storage can be purchased for USD \$1.00 per 1GB per year.
Canvas Studio Cloud Subscription	Storage included in the annual subscription fee is (i) Unlimited files and database storage, and (ii) 500 MB per (FTE/User/Enrollment/Seat) multimedia storage. Additional multimedia storage can be purchased for USD \$1.00 per 1GB per year.
Impact Cloud Subscription	1 GB/subscription per User of storage is included in the annual subscription fee. Additional storage can be purchased for \$3,000 per 1 TB per year.

Duration: The Services provided under this Order Form shall begin on the first year Start Date set forth above and continue through the last year End Date set forth above, provided, however, that Instructure may provide certain implementation related Services prior to the first year Start Date at its sole discretion.

Miscellaneous: Instructure's support terms are available as follows:
 Canvas & Catalog: <https://www.instructure.com/canvas/support-terms>
 Portfolium: <https://portfolium.com/support-terms>
 MasteryConnect: <https://www.masteryconnect.com/support/>

As part of our commitment to provide the most innovative and trusted products in the industry, at times we must increase our renewal rates to cover additional expenses associated with advancing our products. If you have concerns with any increases, please reach out to your account representative.

Terms and Conditions

This Order Form shall be governed by the Master Terms and Conditions which can be found here:
<https://www.instructure.com/policies/master-terms-and-conditions>

In the event of any conflict between this Master Terms and Conditions and any addendum thereto and this Order Form, the provisions of this Order Form shall control.

PURCHASE ORDER INFORMATION

TAX INFORMATION

Is a Purchase Order required for the purchase or payment of the products on this order form?

Check here if your company is exempt from US state sales tax : _____

Please Enter (Yes or No): _____

Please email all US state sales tax exemption certifications to ar@instructure.com

If yes, please enter PO Number: _____

By executing this Order Form, each party agrees to be legally bound by this Order Form.

Wisconsin Rapids School District

Instructure, Inc.

Signature:	_____
Name:	_____
Title:	_____
Date:	_____

Signature:	_____
Name:	_____
Title:	_____
Date:	_____



Confidential Software Financing Proposal

**PREPARED FOR:**

Wisconsin Rapids Public Schools
Phil Bickelhaupt, Director Of Technology
(715) 424-6715
phillip.bickelhaupt@wrps.net

Quote Number: 12702243
Date: 05/27/2022
Valid Until: 06/26/2022

Total Saas Subscription Amount: \$67,500	Software: BlocksI Complete Bundle 5000 Licenses
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Lease Type	Lease Term	Payment Frequency	Payment
\$1.00 Buyout	36 Months	Annual	\$22,500.00

Thank you for the opportunity to present this software financing proposal for your review. We look forward to discussing your unique situation further. Please do not hesitate to call us at the contact information below with any questions.

To learn more about financing offers from BlocksI through TEQlease Capital, please visit the vendor website at "<https://blocksI.net/>" and the Teqlease capital website at www.TEQlease.com

PREPARED BY:

BlocksI
Sandy Rice
sandy.rice@blocksI.net
312-879-9443

TEQlease, Inc.
Erika Aguirre
eaguirre@teqlease.com
(818) 222-1006

APPROVED:

**Wisconsin Rapids
Public Schools**

Phil Bickelhaupt

Pricing Notes And Conditions

Payments, rates, terms, and conditions contained in this non-binding proposal are offered for informational purposes only and are subject to change without notice and shall not be construed as an offer to extend credit or enter into any software financing transaction.

Applications for credit or software financing shall be subject to our independent credit review, and shall be reviewed and/or approved subject to such terms and conditions as we may require in our sole discretion. All quotes are exclusive of any applicable taxes.

This proposal is subject to the execution of mutually acceptable documentation between lessor and lessee, the terms and conditions of which shall be controlling.



Quote

#230703

Bluum of Minnesota, LLC
1771 Energy Park Drive, Suite #100, St. Paul MN 55108
1.612.331.5500 | 1.800.933.7337 | Fax 1.612.331.3424
bluum.com |

05/12/2022

Bill To
Accounts Payable
Wisconsin Rapids Public Schools
510 Peach St
Wisconsin Rapids WI 54494

Ship To
Phil Bickelhaupt
Wisconsin Rapids Public School
2510 Industrial St
Central Storage
Wisconsin Rapids WI 54495

Memo:
AE / Sentinel Sys w Speakers / 120

Expires	Sales Rep	Contract	Terms
06/10/2022	542 Andy Becker	CESA	Net 30

Qty	Item	MFG	Price	Ext. Price
120	*** AUDIO ENHANCEMENTS - SENTINEL CLASSROOM SYSTEM W/ 4 CEILING SPEAKERS EACH *** XD-8002 Sentinel Classroom System	Audio Enhancement	\$1,145.00	\$137,400.00

Subtotal	\$137,400.00
Tax (0%)	\$0.00
Shipping Cost	\$3,100.00
Total	\$140,500.00

To accept this quotation, sign here : _____

If accepting this quote via purchase order please reference this quote number on your PO. To order via credit card please contact customer service at 612-331-5500.
 This document is subject to the terms and conditions found here: <https://www.bluum.com/terms-conditions>
 Pricing Adjustments as it Relates to Tariffs: If/When international tariff changes impact any product(s) included in this quote, Bluum reserves the right to adjust or cancel this quote.
 Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods.
 Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit.
 Returns require an authorization number and must be made within 30 days.
 Custom orders and "Consumables", such as projector lamps, may not be returned.
 Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty.
 Restocking fees varying depending on the product line, expect a minimum charge of 25%.

Bluum of Minnesota, LLC was formerly known as Tierney Brothers, LLC. Please update your records with the updated name and contact information presented on this form.





Pricing Proposal
 Quotation #: 22015245
 Created On: 5/12/2022
 Valid Until: 6/15/2022

WI-City of Wisconsin Rapids School District

Inside Account Executive

Melissa Bouchard
 510 PEACH ST
 WISCONSIN RAPIDS, WI 544944663
 United States
 Phone: (715) 424-6715 x1035
 Fax:
 Email: melissa.bouchard@wrps.net

Charlie McClelland
 290 Davidson Ave,
 Somerset, NJ 08873
 Phone: 732-652-0289
 Fax: 732-564-8553
 Email: Charlie_McClelland@shi.com

All Prices are in US Dollar (USD)

	Product	Qty	Your Price	Total
1	BenQ BL2480 - BL Series - LED monitor - 23.8" - 1920 x 1080 Full HD (1080p) - IPS - 250 cd/m - 1000:1 - 5 ms - HDMI, VGA, DisplayPort - speakers - black BenQ - Part#: BL2480	200	\$179.99	\$35,998.00
2	BenQ GW2480 - LED monitor - 23.8" - 1920 x 1080 Full HD (1080p) @ 60 Hz - IPS - 250 cd/m - 1000:1 - 5 ms - HDMI, VGA, DisplayPort - speakers - black BenQ - Part#: GW2480	200	\$179.99	\$35,998.00

Additional Comments

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
 TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions, unless a separate resale agreement exists between SHI and the Customer.